



# ***SOUTHERN AFRICA REVENUE PROTECTION ASSOCIATION (SARPA)***

Presidential Report on the SARPA Strategy for  
the period July 2011 to July 2013

12 JULY 2013  
Hartenbos Mosselbay

Mr William Olivier  
SARPA President



# GOAL OF THE PRESENTATION

To give a Progress Report on my Strategy / Objectives for my term as President:-

- ❖ Membership Growth S.A. // S/Africa // International
- ❖ Performance of the Branches
- ❖ To lobby on Electricity Tariff Matters
- ❖ Copper Theft solutions and structures



# MEMBERSHIP GROWTH

## ☐ Need to focus on recruiting membership through networking at:-

- ❖ Conferences and events of other Associations ( IURPA).
- ❖ Meetings with Utilities and possible Affiliate members.
- ❖ Road show in areas where participation is low.
- ❖ Training at Municipalities . ( Need / Demand ).

## ☐ Attendance at Conventions

- ❖ Initiative to organize more Conventions .
- ❖ Drive to increase participation at Conventions .



# ACHIEVEMENTS

## Managed to increase the amount of Branches and participation by Utilities

- ❖ First branch outside South Africa was established in Namibia.
  - ❖ More planned in other countries – plans underway for Zambia.
  - ❖ The Mpumalanga branch was re-established.
  - ❖ Idea to promote “Sub Branches” in areas where Utility members struggle to obtain permission to travel e.g. Northern Cape, Free State and North West.
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- ❑ Changes to the Branch governance were also proposed and some branches have appointed “**Champions**” to assist with meetings and arrangements.
  - ❑ Branch reports to be published together with the minutes in the bulletin with links to the SARPA web page in the future.



# TO LOBBY ON ELECTRICITY TARIFF MATTERS

- ❑ It is important for SARPA to become a voice in the issues regarding Electricity tariffs because:-
- ❖ When tariffs increase drastically, consumers cannot survive and then tend to tamper.
- ❖ The tariffs therefore impact directly on revenue losses.
- ❖ SARPA should therefore send out the warning that high tariffs will lead to higher non-technical losses and assist with guidance regarding how to recover the losses.
- ❖ To assist Utilities with Policies, Standards and Guidelines.



# ACHIEVEMENTS

## Standards and Guidelines

- ❖ Development of new Standards.
  - NRS 101 (Guideline re Combating of Utility Metal Thefts)
- ❖ Revision of guidelines completed.
  - NRS 055 (RP Guideline) NRS 096 (Sealing) NRS 59 (Theft of earthing)
- ❖ **NRS 080 still under revision ( REVENUE LOSSES ).**
  - Huge challenge to develop a reliable guideline to calculate Revenue Losses. The aim is to assist Utilities to accurately calculate losses.
  - **Pilot project** in Ethekwini Municipality to develop the formula /processes.
  - Professor and Masters Student from North West University involved.



# ACHIEVEMENTS

- ❑ Strategy to make the Toolkit available to members
- ❖ Various members collaborated to refine the toolkit.
- ❖ The aim is to convert the toolkit into an interactive web application, where Utility members can complete a questionnaire and each answer is measured according to its effectiveness in reducing losses.
- ❖ Municipalities can then decide from the results obtained, if they would like to involve SARPA further to provide guidance in this regard.



# Non-ferrous Metal Thefts



- ❑ Participating in the **National and Regional NFMCCC forums** and taking part in all operations and events organized across the country. ( SAPS - Training )
- ❑ Assisting SA Chamber of Commerce (SACCI) with strategic issues:-
  - ❖ - Export restriction on scrap metals
  - ❖ - Economic study of copper theft
  - ❖ - Training needs of the metal merchant industry
  - ❖ - Copper Theft Barometer
  - ❖ - Getting SALGA on board with this initiative
  - ❖ - Identifying a “Copper Theft Champion” (Minister)
- ❑ Non-Ferrous Conference planned in co-operation with SAPS at the Police Academy in Pretoria West in September 2013



# ACHIEVEMENTS



## ❑ SAPS organized crime cooperation

- ❖ Close Cooperation with Hawks and Organized Crime and attend their Conference in Maselspoort





# ACHIEVEMENTS



## ❑ SAPS Non ferrous theft training manual.

- ❖ Implementation date August 2013
- ❖ SARPA provided training material and assistance to develop manual





# TRAINING



- ☐ SARPA Advanced Revenue Protection courses presented at Municipalities throughout the country.
- ☐ Branch Sensitizing Workshops conducted in SARPA Branches (latest in Namibia).
- ☐ SARPA training courses now part of curriculum at Kafue Gorge Regional Training Centre, Zambia. Courses to be presented 15 - 25 July 2013.



# ACHIEVEMENTS



## ☐ Training African Utilities.

- ❖ SARPA training courses incorporated into Kafue Gorge Regional Training Centre, Zambia curriculum



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# **THANK YOU**