

SARPA CONVENTION 2012 Effective Revenue Recovery Solutions 12 - 13 July 2012 HOSTED BY DRAKENSTEIN MUNICIPALITY



Mitigation of theft and corruption in an unstable social political context



Although grand corruption like that associated with the arms deal, receives most media attention, petty corruption can be as damaging if left unchecked. According to the ISS 2003 National Victims of Crime survey, petty corruption was the second most prevalent crime in the country after housebreaking. Of most concern is that many citizens do not know how to report corruption, do not believe that doing so will change anything, and, despite good whistle-blower provisions, are afraid of the consequences if they do report.

Hennie van Vuuren, Institute for Security Studies

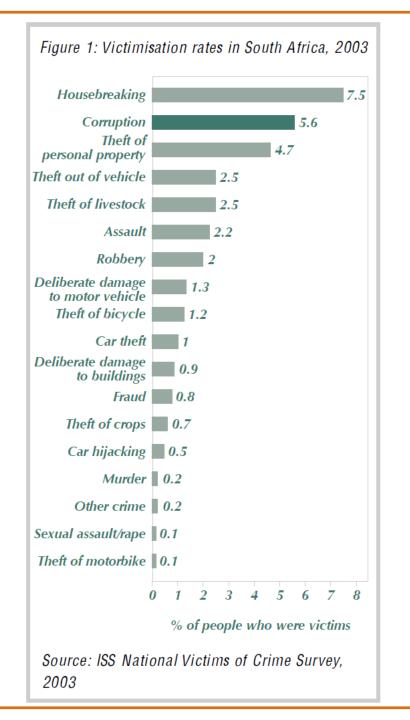
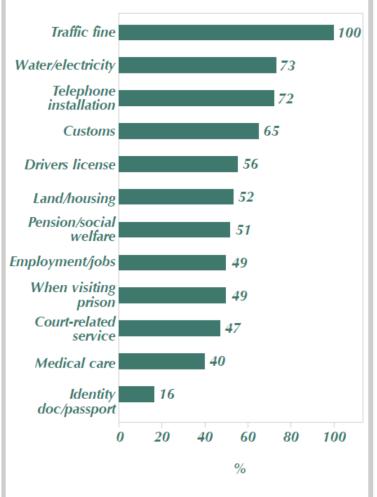




Figure 3: Percentage of respondents, of those who were asked, who paid the bribe, in the past year



Source: ISS National Victims of Crime Survey, 2003



After traffic fines, other services for which bribes were often paid were utilities (water or electricity) and telephone installation. These could well be illegal connections or illegal reconnections after disconnection, highlighting the discrepancy between the availability of such services and the ability of many people to pay for them.

The fact that many who have been disconnected, resort to 'illegal' connections to ensure access to basic services underscores the fact that bribery is possibly seen as a means to facilitate access to public utilities. The privatisation of these services is unlikely to lessen this practice, given that a real need exists among poverty stricken households to have sustained basic services (water, electricity, telephony) and not merely a 'connection' which users are unable to afford given competing livelihood needs.



Tata my Billions The poor?



3 429 355 households stealing 150 Kwh per month?



How do we remedy this ever increasing Spiral?

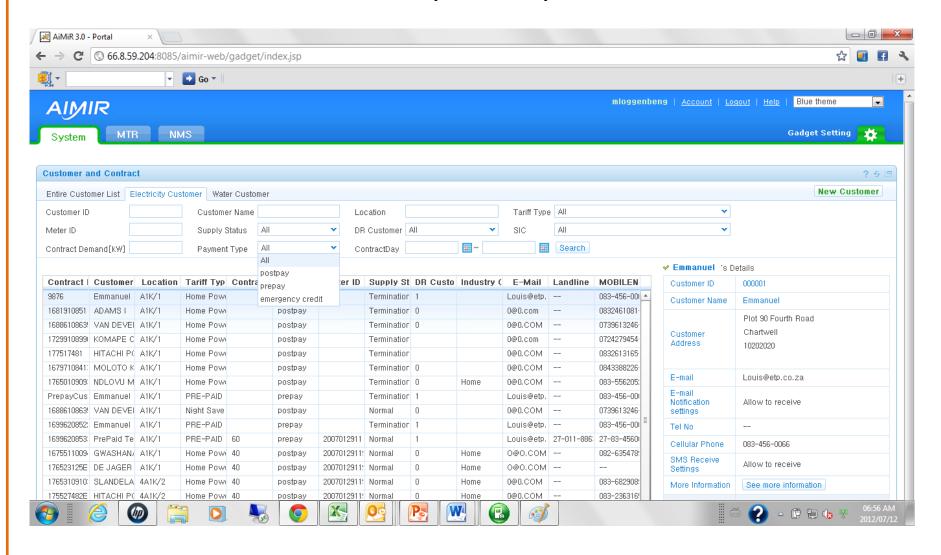
1. Excellent service delivery. (Choice)

2. Governance. (No Choice)

By implementing AiMiR Technology

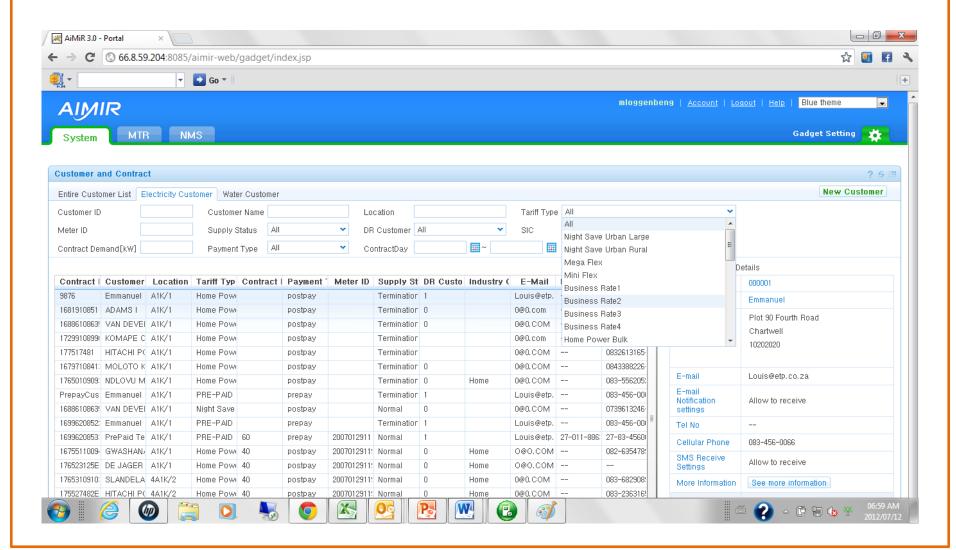


Excellent Service Delivery: Know your Customer/Choice



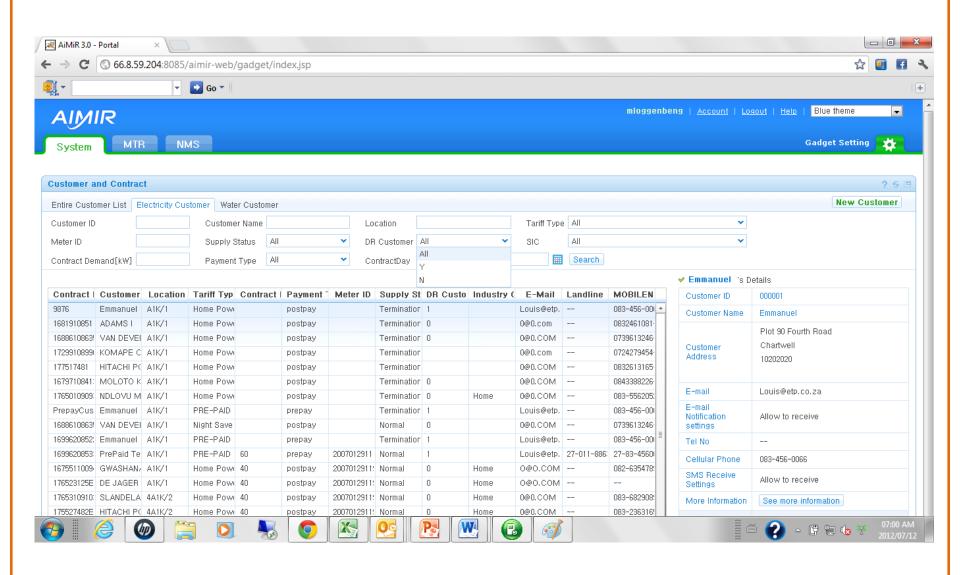


Excellent Service Delivery: Choice Differentiated Rates



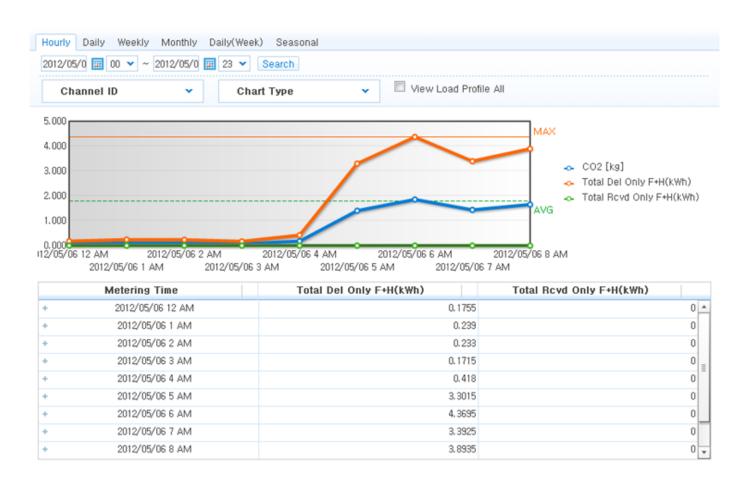
Excellent Service Delivery: Debt Management







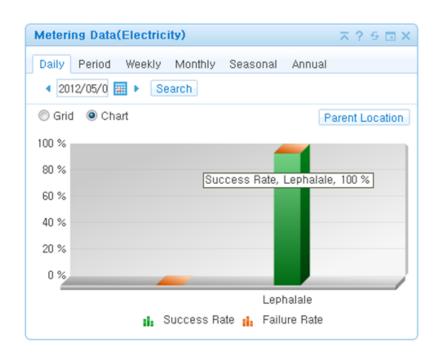
Excellent Service Delivery: Correct Information

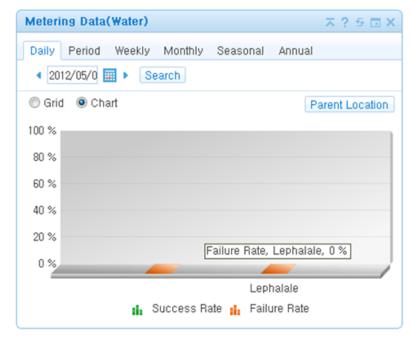


Electricity



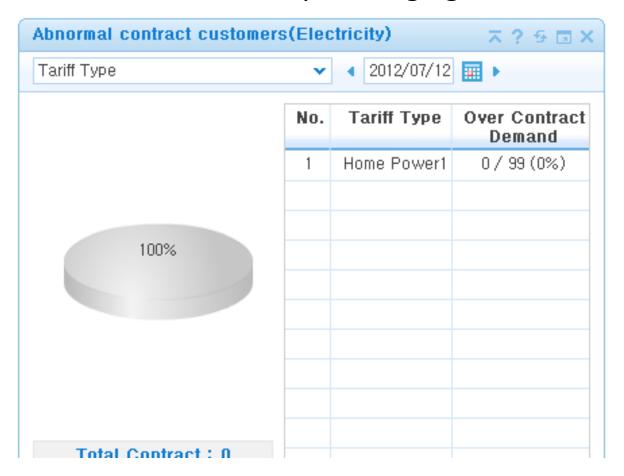
Excellent Service Delivery: Reliable Communication







Excellent Service Delivery: Managing Demand



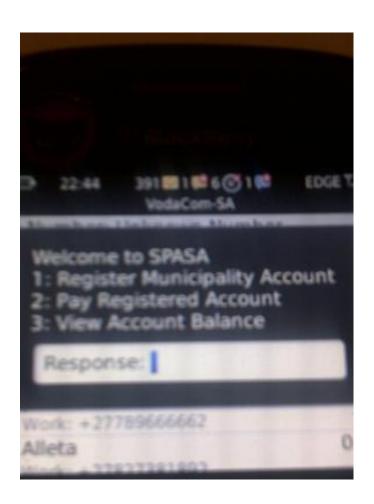


Excellent Service Delivery: Managing Pre-Paid



Excellent Service Delivery: Pre-Payment



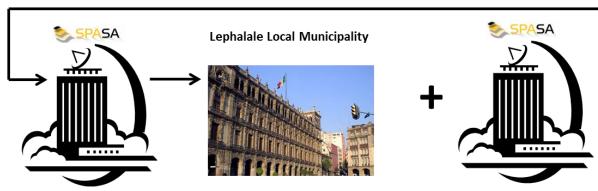


Financial Services Industry Compliant

Excellent Service Delivery: Pre-Payment







SPASA MasterStation System reconciles payments and consumption daily that Lephalale signs off daily

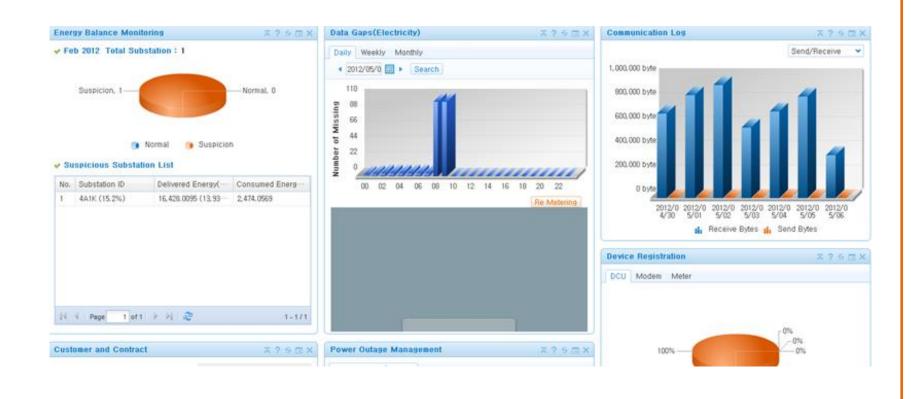
At the end of the month both SPASA and Lephalale Local Municipality signs an instruction to SBSA that authorises SBSA to:

- 1. Transfer SPASA service fees to SPASA SBSA Account
- 2. Transfer SBSA transaction fees to SBSA Account
- 3. Transfer remaining funds to Lephalale Local Municipality Account.

Financial Services Industry Compliant



Excellent Service Delivery: 24/7 Operations Centre



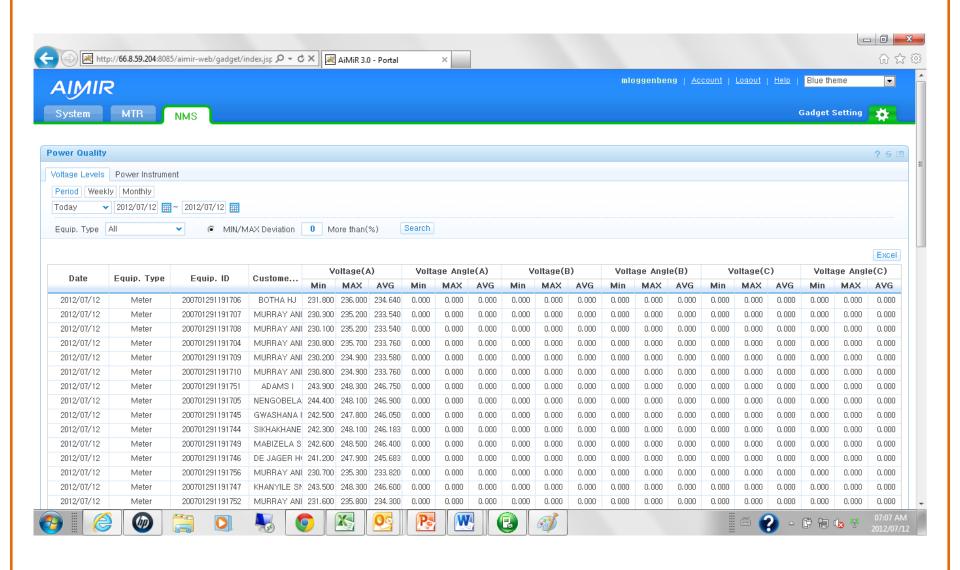


Excellent Service Delivery: Outage Management



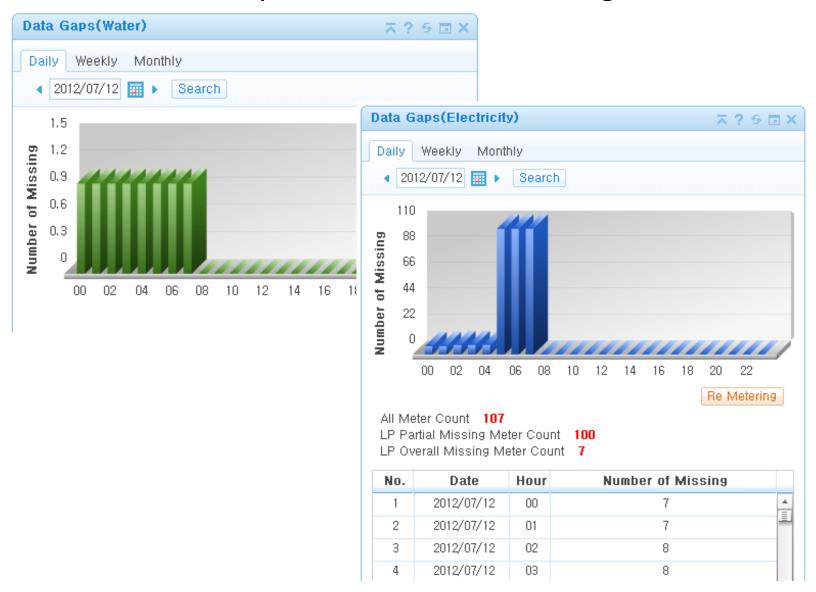
Governance: Power Quality





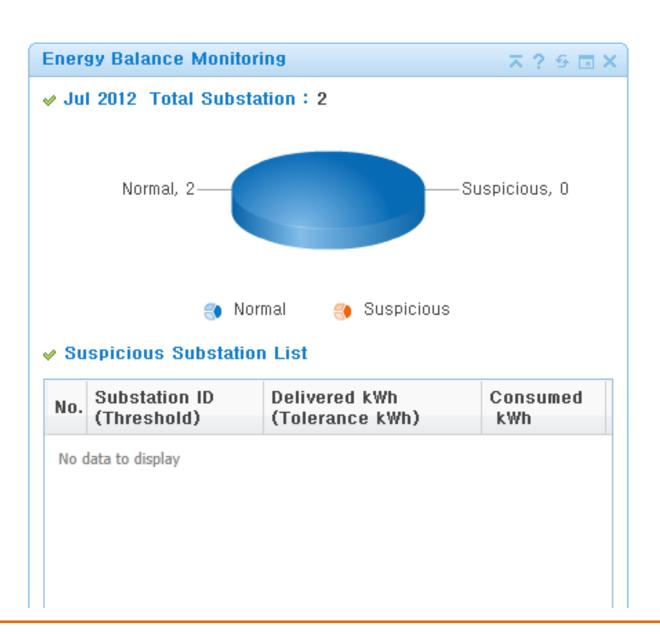


Governance: Hourly Measurement and Management



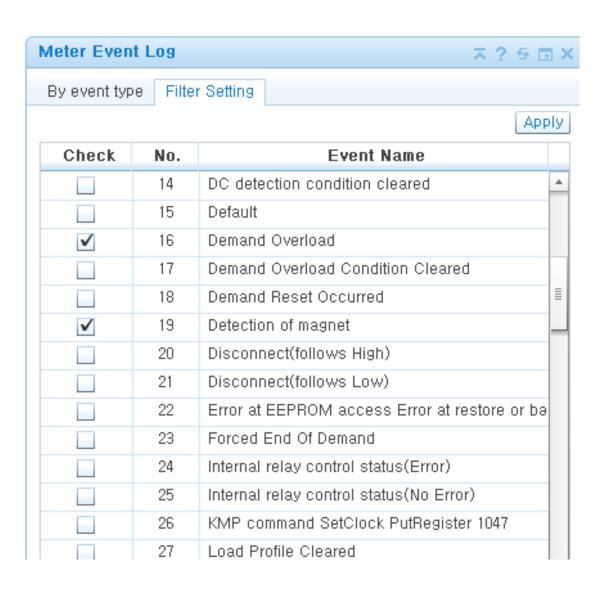
Governance: Energy Balancing Management





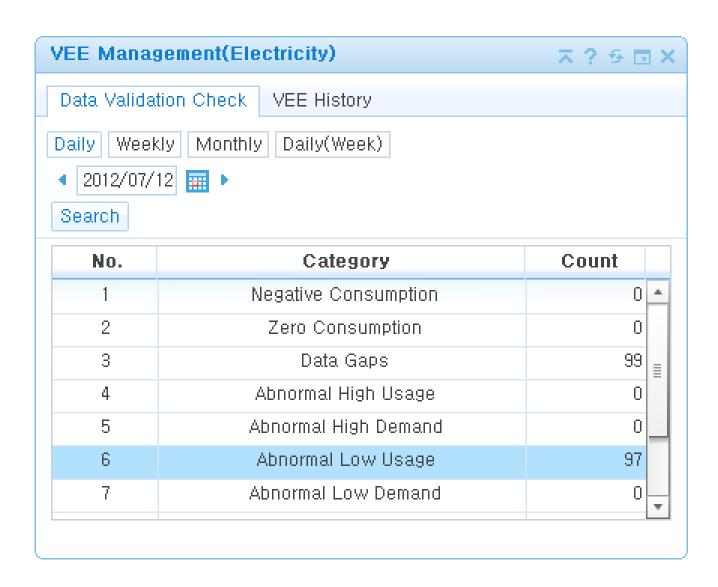
Governance: Measurement





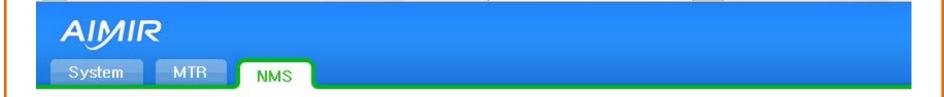
Governance: Data Integrity Measurement





Governance: Real Time Asset Management





Google Map For Device



Conclusion: Attitude Gear Change



1. Service Delivery (Treat all Consumers as Royalty)

2. Governance: Measure, Manage! Measure, Manage!
Measure, Manage!
Measure, Manage!



Dankie! Enkosi Kakhulu! Thank You!